EQUITAS ADVISORS LLC EQUITAS BROKERAGE GROUP

DRIVING HISTORY

## Best Risk Classification

| CARRIER | RISK CLASS | AGES | VIOLATIONS | IN YEARS | DUI/DWI or RECKLESS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| John Hancock | No longer Publish "Knock Out" Criteria |  |  |  |  |
| Genworth | Pref Best | All | Not | red | None in 5 years |
| American National | Pref Plus | All | 2 | 5 | None in 5 years |
| Minnesota Life | Pref Select | All | 2 | 5 | None in 10 years |
| Lincoln Financial | Pref Plus | All | 3 | 3 | None in 5 years |
| Mutual of Omaha | Pref Plus | All | 2 | 3 | None in 5 years |
| Accordia (Term) | Premier | All | 2 | 3 | None in 5 years |
| Legal \& General America | Pref Plus | All | 2 | 3 | None in 5 years |
| MetLife (Permanent) | Elite | All | 2 | 3 | None in 5 years |
| Principal | Super Pref | All | 2 | 3 | None in 5 years |
| Symetra | Super Pref | All | 2 | 3 | None in 10 years |
| Liberty | Elite | All | 1 | 3 | No DUI ever |
| American General | Pref Plus | All |  |  | None in 7 years |
| SBLI | Pref Plus | All | 2 | 3 | None in 7 years; nor > 1 DUI ever |
| AXA | Pref Elite | 0-69 | 2 | 3 | None in 5 years |
| Accordia (Permanent) | Premier | All | 1 | 3 | None in 5 years |
| MetLife (Term Only) | Elite Plus | All | 1 | 3 | None in 5 years |
| Nationwide | Pref Plus | All | 1 | 2 | None in 5 years |
| Protective | Select Pref | All | 1 | 3 | None in 5 years |
| AXA | Pref Elite | 70+ | 1 | 3 | None in 5 years |
| Prudential | Pref Best | All | 2 | 3 | None in 5 years |
| Transamerica (IUL) | Pref Elite | All | $\begin{aligned} & 1 \\ & 0 \end{aligned}$ | $\begin{gathered} 3 \\ 12 \mathrm{mos} \end{gathered}$ | None in 5 years |
| Transamerica (UL) | Select | All | $\begin{aligned} & 1 \\ & 0 \end{aligned}$ | $\begin{gathered} 3 \\ 12 \mathrm{mos} \end{gathered}$ | None in 5 years |
| Transamerica (Term Only) | Pref Plus | All | $\begin{aligned} & 1 \\ & 0 \end{aligned}$ | $\begin{gathered} 3 \\ 12 \mathrm{mos} \end{gathered}$ | None in 5 years |

## DRIVING HISTORY

2nd Best Risk Classification

| CARRIER | RISK CLASS | AGES | VIOLATIONS | IN YEARS | DUI/DWI or RECKLESS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Genworth | Preferred | All | Not considered |  | None in 5 years |
| Lincoln Financial | Preferred | All | 3 | 3 | None in 5 years |
| American General | Preferred | All |  |  | None in 6 years |
| Minnesota Life | Preferred | All | 2 | 3 | None in 5 years |
| Protective | Preferred | All | 2 | 3 | None in 5 years |
| SBLI | Preferred | All | 2 | 3 | None in 5 years; nor > 1 DUl ever |
| American National | Preferred | All | 2 | 3 | None in 5 years |
| Accordia (Permanent) | Preferred | 0-70 | 2 | 3 | None in 5 years |
| Accordia (Term) | Preferred | All | 2 | 3 | None in 5 years |
| AXA | Preferred | 0-69 | 2 | 3 | None in 5 years |
| Legal \& General America | Preferred | All | 2 | 3 | None in 5 years |
| Liberty | Preferred | All | 2 | 3 | None in 5 years |
| MetLife | Preferred | All | 3 | 3 | None in 5 years |
| Nationwide | Preferred | All | 2 | 3 | None in 5 years |
| Principal | Preferred | All | 2 | 3 | None in 5 years |
| Prudential | Preferred | All | 3 | 3 | None in 5 years |
| Mutual of Omaha | Preferred | All | 2 | 3 | None in 5 years |
| Symetra | Preferred | All | 2 | 3 | None in 10 years |
| AXA | Preferred | 70+ | 2 | 3 | None in 5 years |
| Accordia (Permanent) | Preferred | 71+ | 1 | 3 | None in 5 years |
| Transamerica (IUL) | Pref Plus | All | 1 | 3 | None in 5 years |
| Transamerica (Term, UL) | Preferred | All | 1 | 3 | None in 5 years |

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DRIVING HISTORY

3rd Best Risk Classification

| CARRIER | RISK CLASS | AGES | VIOLATIONS | IN YEARS | DUI/DWI or RECKLESS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Genworth | Select | All | Not considered |  | None in 3 years |
| American National | Std Plus | All | Not considered |  | None in 5 years |
| Principal | Super Std | All | Not considered |  | None in 5 years |
| Symetra | Std Plus | All | 3 | 5 | None in 5 years |
| American General | Std Plus | All |  |  | None in 5 years |
| Legal \& General America | Std Plus | All | 3 | 3 | None in 3 years |
| AXA | Std Plus | 0-69 | 3 | 3 | None in 3 years |
| Mutual of Omaha | Std Plus | All | 3 | 3 | None in 5 years |
| AXA | Std Plus | 70+ | 3 | 3 | None in 3 years |
| Accordia (Term Only) | Std Plus | All | 2 | 3 | None in 5 years |
| SBLI | Select | All | 3 | 3 | None in 5 years |
| Transamerica (IUL) | Preferred | All | 1 | 3 | None in 5 years |
| Transamerica (Term) | Std Plus | All | 1 | 3 | None in 5 years |
| Minnesota Life | Non-Tobacco Plus | All | 2 | 2 | None in 3 years |
| Prudential | NS Plus |  | Insurability | ings depend | driving record. |
| Accordia (Permanent) | Standard |  |  | ard guideli | hed. |
| Liberty | Standard |  |  | ard guideli | hed. |
| Lincoln Financial | Standard |  |  | ard guideli | hed. |
| MetLife | Standard |  |  | ard guideli | hed. |
| Nationwide | Standard |  |  | ard guideli | hed. |
| Protective | Standard |  |  | ard guideli | hed. |
| Transamerica (UL) | Standard |  |  | ard guideli | hed. |

## DRIVING HISTORY

4th Best Risk Classification

| CARRIER | RISK CLASS | AGES | VIOLATIONS | IN YEARS | DUI/DWI or RECKLESS |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Genworth | Standard | All | Not considered |  | None in 2 years |
| American General | Standard | All |  |  | None in 3 years |
| Legal \& General America | Standard | All | 4 | 3 | None in 2 years |
| SBLI | Standard | All | 3 | 3 | None in 2 years |
| Prudential | NS | NS | NS | NS | NS |
| American National | Standard |  | Standard guidelines not published. |  |  |
| Accordia (Term Only) | Standard |  | Standard guidelines not published. |  |  |
| AXA | Standard |  | Standard guidelines not published. |  |  |
| Minnesota Life | Standard |  | Standard guidelines not published. |  |  |
| Mutual of Omaha | Standard |  | Standard guidelines not published. |  |  |
| Principal | Standard |  | Standard guidelines not published. |  |  |
| Symetra | Standard |  | Standard guidelines not published. |  |  |
| Transamerica (IUL, Term) | Standard |  | Standard guidelines not published. |  |  |

